

SELL CHECKLIST

Key Question

- Are you selling your home yourself or hiring a realtor?

Realtor Path

- Hire a realtor
- Listing and open houses
 - Realtor will list your property and schedule open houses
 - Realtor will suggest any upgrades, repairs and staging needs
 - Realtor will provide recommendations for photographer, real estate attorney and title company
 - Complete a disclosures document
- Realtor will advise you on offers, e.g., low offers or multiple offers
- Realtor will continue to assist you through the inspections and closing

Do-It-Yourself Path

- Identify sites to list your home, e.g., For Sale by Owner, Zillow
- Set up listing
 - Declutter and stage
 - Take photos (or hire a photographer).
- Hire a real estate attorney to have documents ready
- Complete a disclosures document
- Schedule open houses

Home Inspection

- Address any issues raised. Hire handyman, etc., if necessary
- Resolve any open permits
- Obtain smoke certification
- For homes with wells, conduct a well test

Closing

- Hire a Title Company
- Notify Homeowners Insurance Company



ready sell move

